Introduction

Constraints in marketing of pastoralists' livestock

In pastoral systems of northern Kenya:

- Sale of small ruminants: main regular income source for more than 2/3 of households (Chantarat et al., 2013)
- Current livestock trade: has low profitability for pastoralists and local traders
- Opportunity: Goats and sheep from Marsabit County are have qualities preferred in the market

Marketing is hampered by several factors:

- Undifferentiated commodity market: no direct link to end buyers
- Limited market information for producers and traders
- Volatile prices in the different markets (Bailey et al., 1999; Barrett and Luseno, 2004; Roba et al., 2018)

Results

quality

Nutrition of herds mainly based on natural vegetation

Challenges to meeting organic standards

Veterinary infrastructure

- Limited veterinary infrastructure limits possibility of organic certification
- Low trust in vaccination
- Trial-and-error method in drug use

Group certification

- cost intensive
- reach due to distance and inaccessible areas
- >Monitoring challenges: limited infrastructure

Ideas to overcome the challenges

Veterinary treatments

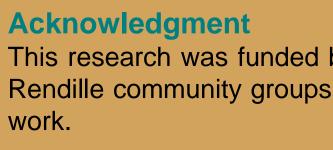
- Study on current veterinary drug use and drug residues in livestock products
- Increased vaccination by creating community awareness about benefits

Certification

- Group certification: to share certification costs
- are needed for pilot testing
- organic certification



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Center for Research and **Development in Drylands**

Feasibility of Organic Certification of Sheep and Goats produced in **Pastoral Systems in Northern Kenya**

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How feasible is marketing meat under a common brand? How feasible is the branding of pastoral livestock products?

Objectives

Assessing the requirements and feasibility of organic certification of the pastoral livestock production

The **specific objectives** are:

- with organic standards
- certification
- to develop ideas to overcome these challenges.

Compliance of pastoral livestock production with organic standards

 No practice of livestock tethering Mobility allows access to fresh pastures away from towns and settlements Diverse forage positively impact meat





External Inspections are time and

> Dry season: main herds are hard to

Livestock production <u>management</u>



Traceability & record keeping

- (LITS)
- production
- Lack of written records about
- No recorded of veterinary treatments \rightarrow not possible to assess whether organic requirements are met



 Financial support & producer training Inspections: Cost-benefit analysis of

- Use of supplemental feeds for homebased animals during drought: risk of forbidden ingredients
- Mutilations (ear notching, branding, castration) - but painkillers are not available



Exemption of cultural practices or Ear tags to replace traditional identification

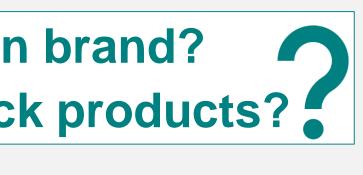
 Increased availability of painkillers thro' veterinary infrastructure

Traceability

 Introduction of visible ear tags with ID back-ground information filed in electronic form (previous

Record keeping

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to assess the **compliance and non-compliance** of pastoral livestock production

to assess **challenges** in fulfilling requirements of organic standards and of group

- inspections)
- Livestock only kraaled at night with ample spaces
- Kraals are cleaned regularly



Housing: Herds live in open range lands and have unlimited space



 Traceability: No formal livestock identification and traceability systems



projects:Bett et al. 2015, KLMC 2013)



 Development of innovations for record keeping by illiterate people





Method

- Fieldwork: August to October 2019
- Collaborative learning approach (Restrepo et al. 2014)
- Qualitative data collection: 28 Focus group discussions
- > 4 Pastoral community groups: Rendille, mostly women, engaged in livestock trade
- \geq Introduction of requirements of organic standards & group certification via posters and discussion
- 2 Multi-Stakeholder meetings & 21 individual interviews





Conclusions

Production system already fulfils many of the requirements for organic certification (e.g. animal feeding, housing and reproduction) . Support to meet requirements (e.g. using pain relievers during branding, establishing traceability systems and paying for

Fastest path towards added-value for pastoralist livestock producers: Marketing under a common brand or through Geographic Indication (GI) system



Use of other methods such as AI is none existent in the

Reproduction: only natural mating

Laisamis Sub-County, Marsabit county in northern Kenya

- Arid landscape
- Population: predominantly Rendille pastoralists: raise livestock for livelihoods
- High illiteracy and poverty levels, poor infrastructure (roads, telecommunication, markets, water)



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